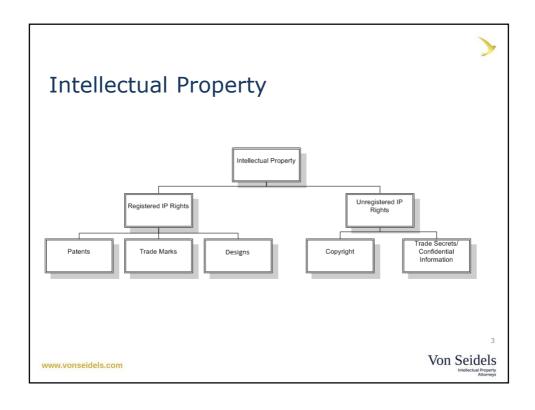


What is Intellectual Property?

- Any creation (artistic or scientific) that originates from the intellect of a person
 - e.g. book, drug, logo, software code, jewelry design, machine, new process, diagnostic method, phrase, symbol
- Intellectual property rights are legal rights granted over IP
- Help originators reap the fruit of their creation / invention commercially
- Provides monopoly to the originator

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Best way to make something is protected/not stolen?

• Keep it a secret

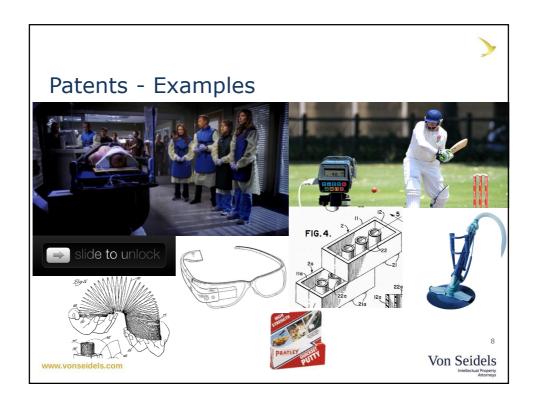
Von Seidels Methods Stolen Secret Von Seidels Methods Seidels Method

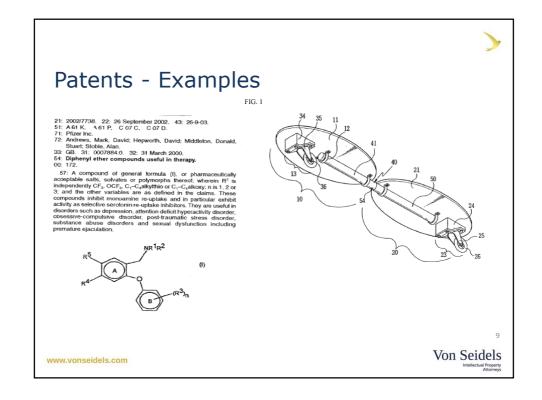
Patents

- Limited monopoly granted by State
- Generally valid for 20 years
- What can be patented:
 - New devices
 - New methods of doing things
 - New processes
 - New compounds
 - Software*

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Patents

- Requirements:
 - Novelty
 - Inventive step
 - Capable of use in trade or industry or agriculture

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Patents

- There is no "worldwide patent"
- Need an application in every country that you want to obtain protection in

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Patents - Value

- The Castle Wall
 - Patents can prevent your competition from implementing new technologies which you have developed / acquired
- The Toll Booth
 - You can license new technologies to others and collect royalties
- The Stamp of Approval
 - Patents demonstrate that your technology is novel
 - Increases business value to potential acquirers / partners
- The Bargaining Chip
 - Patents gives you the power to negotiate cross-licenses on favourable terms (M.A.D)

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Patents - Value

- February 2011: Bankrupt Nortel sells 6,000 patents to the Rockstar Consortium for \$4.5 bn
 - \$750,000 per patent
 - Rockstar: Apple, Microsoft, RIM, Ericsson and Sony
- August 2011: Google buys Motorola Mobility for \$12.5 bn
 - Paid over 60% more than the stock price
 - 17,000 patents (\$735,000 per patent)
 - Protects Android handset makers against Apple lawsuits
- July 2011 January 2012: Google buys 2,200 patents from IBM (undisclosed amount)
- July 2011: HTC buys S3 Graphics for \$300m
 - 235 patents (2 ruled infringed by Apple)
 - \$1.3m per patent
- April 2012: Microsoft pays \$1bn for 800 patents held by AOL
 - \$1.3m per patent
 - Microsoft collects patent royalties from 70% of Android devices and makes more money than on phones that run Windows Phone. Microsoft earned \$450m from Android patent royalties in 2012

1.

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Patents – important to note

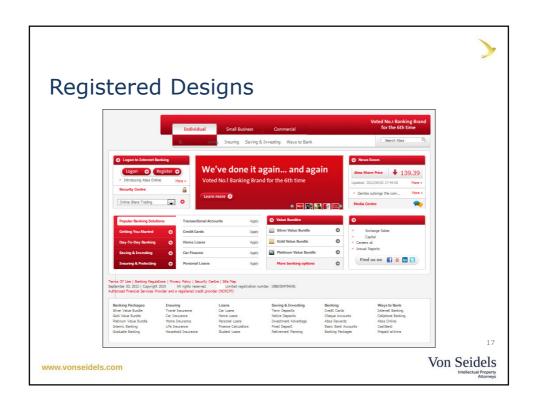
- Keep it confidential
- Define invention
- See a patent attorney
- Discuss the invention
- Patent attorney drafts specification
- Proofread, change, finalize
- File application!

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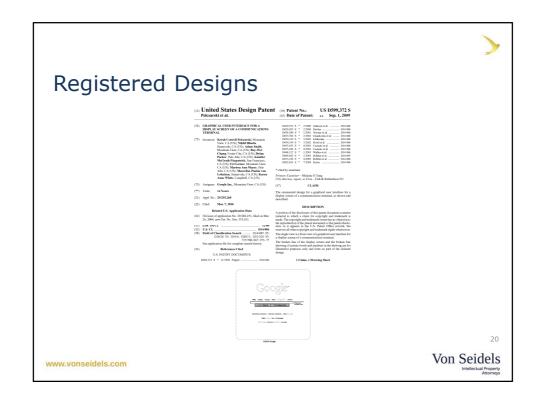


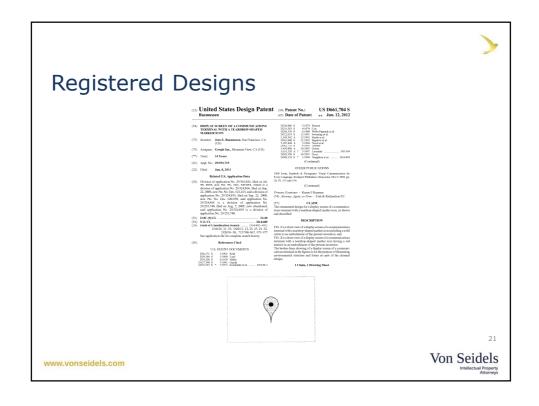




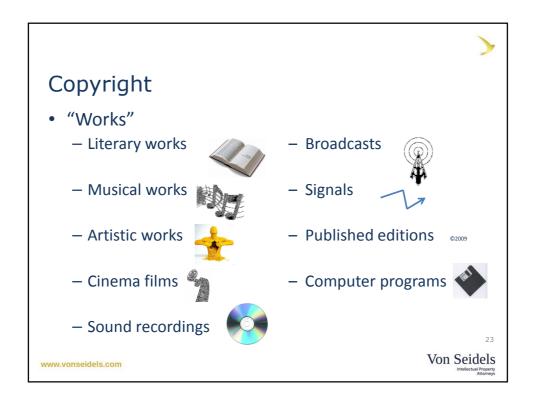












Copyright

- For "original" works:
 - Art work logos
 - Software
 - Articles
 - Pictures
 - Drawings
- Work is original for copyright purposes if it is the product of someone's own labour, skill and effort (i.e. not a slavish copy)
- Multiple works possible in a single creation (music video)

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Copyright

- Beware: Ownership!
- Author:
 - Computer program: Person who exercised control
- Author generally the owner
- Where a person commissions taking of a photograph, painting or drawing of portrait, making of gravure, making of cinematograph film or making of sound recording and pays for it, the person who commissions the work is the owner
- When work is made in course of employment under contract of service or apprenticeship, employer the owner
- Assignment of copyright must be in writing

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Copyright

 Where code is used from a free source, adhere to terms of sharing

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Trade Marks

- Protect brands and product identity
- Able to distinguish, not likely to cause deception/confusion
- Indefinite term of protection (provided renewed every 10 years)
- No relationship with company and domain names
- Use of TM or ® symbol
- Value accumulates in brand
- Can lose brand if you don't protect it

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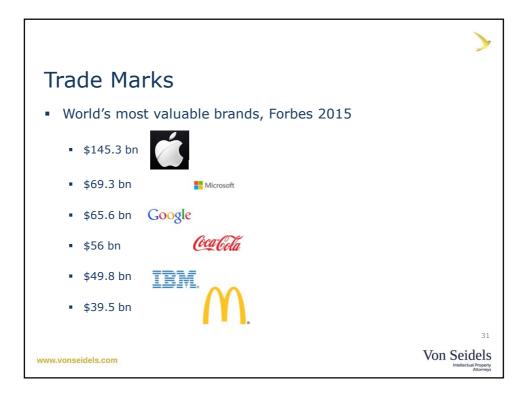


Trade Marks

- Distinctive, not descriptive
- Kodak
- Apple
- "Mobile Telephone Network" A good trade mark?

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IPR Act - Brief overview

- Intellectual Property Rights from Publically Financed Research and Development
- Objective: IP rights emanating from public funds should be identified, protected, utilised and commercialised for the benefit of the people of the Republic
- Applicable to:
 - Any institution which acquires IP from publicly funded R&D
 - Including collaborations (co-ownership), partially publicly funded inclusive
- "Full cost" funding by a private entity is not considered to be protected by the IPR Act

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IPR Act - Brief overview

- Technology Transfer Offices set up to ensure the University complies with this Act
- IP policy of University to be adhered to TTO acts in terms of this policy
- TTO's used in the commercialisation process
- IPR Act recognises the rights of researchers and institutions

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IPR Act - Brief overview

- How does a TTO help the students?
 - TTO looks after the IP you created.
 - Benefit to researcher/inventor/creator
 - Assists, supports or takes care of commercialising process: Due diligence, market analysis, start-up costs, protection of IP, research and development, license agreements, Royalty payments and agreements.

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IPR Act - Brief overview

- The TTO can only assist you if they know about the IP that you created
- Speak to your TTO!

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